

Replies to Pre Bid Queries for GEM/2025/B/6231882 dated 14/05/2025 for Selection Vendor for Procurement of 9,000 nos. of e-Token for storing Digital Signature with one year warranty in Canara Bank

Sl. No.	Page No.	Section/ Annexure/ Appendix	RFP Clause	Sub-Clause/ Technical Specification	Bidder's Query	Bank's Response
1	54	Annexure 2 Pre-Qualification Criteria	Clause 5: The bidder should have an average annual turnover of Rs.20 Lakhs during last 3 financial years (i.e., 2021-22 & 2022-23, 2023-24) from Indian operations. This must be the individual company turnover and not of any group of companies	Bidder should submit Audited Balance Sheet copies for last 3 financial years i.e., 2021-22 & 2022-23, 2023-24 along with certificate from the Company's Chartered Accountant to this effect with Unique Document Identification Number.	Given the scale and criticality of projects of this nature, we propose that the minimum average annual turnover requirement be increased to Rs. 100 Crores over the last three financial years from Indian operations. This will ensure that only financially stable and operationally capable entities participate, thus minimizing execution risk and ensuring quality delivery. Additionally, we suggest the inclusion of a clause requiring positive net profitability in each of the last three financial years. This will serve as an indicator of the bidder's financial health and long-term sustainability. We believe these changes will enhance the quality and reliability of the Bidder and ensure successful project execution. We request you to kindly consider our suggestion and amend the eligibility criteria accordingly	Bidder to comply with the RFP Terms and conditions. Bidder to refer Corrigendum-1
2	54	Annexure 2 Pre-Qualification Criteria	The bidder should be authorised by CCA (Controller of Certifying Authorities) for supply of e-tokens as on the date of submission of bid.	The bidder should submit valid certificate from the CCA.	Either SI/DEM(Certifying Authority) should provide the provision	Bidder to refer Corrigendum-1
3	11	SECTION B. INTRODUCTION	5. Requirement Details:	Clause 5.1 <small>(REVERT)</small> Bank invites proposal/offers in GEM portal from prospective Bidder for Procurement of 9,000 nos. of e-Token for storing Digital Signature with one year warranty in Canara Bank as per the terms & conditions, scope of work and functional & technical specifications/requirements described elsewhere in this document.	Please confirm if the supply is in one lot or multiple lots. If multiple lots, please confirm minimum lot size to be supplied and the maximum number of lots to complete the entire 9000 nos. Also please confirm if the delivery is to one single location or multiple locations. If multiple locations, please confirm the maximum no. of locations.	The supply will be in one lot and the delivery will be in multiple locations. Maximum number of location will be through Pan India.



Sl. No.	Page No.	Section/ Annexure/ Appendix	RFP Clause	Sub-Clause/ Technical Specification	Bidder's Query	Bank's Response
4	54	Annexure 2 Pre-Qualification Criteria	Clause 7: The Bidder/ OEM should have supplied at least 7000 e-tokens in single/cumulative order to at least one (01) Scheduled Commercial Banks/ PSU/ BFSI in India during last three years as on the date of submission of bid.	The bidder has to provide relevant purchase order/ work order / engagement letter along with satisfactory project completion certificate/ Reference letter from the Concerned Organization/Email reference from the client clearly specifying the no. e-tokens supplied. Kindly note that that Client's Email should be from their official Email IDs only, containing their name, designation & Contact number	We have supplied 6000 tokens to a schedule Bank in one lot as against your criteria of 7000 tokens. Kindly request you to revise min qty of 7000 to 6000.	Bidder to comply with the RFP Terms and conditions. Bidder to refer Corrigendum-1
5	54	Annexure 2 Pre-Qualification Criteria	Clause 7: The Bidder/ OEM should have supplied at least 7000 e-tokens in single/cumulative order to at least one (01) Scheduled Commercial Banks/ PSU/ BFSI in India during last three years as on the date of submission of bid.	The bidder has to provide relevant purchase order/ work order / project completion certificate/ Reference letter from the Concerned Organization/Email reference from the client clearly specifying the no. e-tokens supplied. Kindly note that that Client's Email should be from their official Email IDs only, containing their name, designation & Contact number	Alternate to above, we have supplied 1000 tokens to a schedule bank but supply to bank was invoiced by our authorized partner and the supply is against a rate contract of this bank on our partner. Kindly confirm if we can include this 1k qty to 6k qty mentioned in sl. No. 2 above to make up for 7k min qty.	Bidder to comply with the RFP Terms and conditions. Bidder to refer Corrigendum-1
6	47	SECTION H- PURCHASE PREFERENCE	Clause 1: Micro and Small Enterprises (MSE)		We are an MSME Regd company, can we avail exemption from min supply experience of 7k qty	Bidder to comply with the RFP Terms and conditions
7	48	SECTION H- PURCHASE PREFERENCE	Clause 2: StartUp		We are a Startup company, can we avail exemption from min supply experience of 7k qty	Bidder to comply with the RFP Terms and conditions

Date: 04/06/2025
Place: Bengaluru


Deputy General Manager
Sri

