

Replies to the prebid for GEM/2026/B/7119570 dated 16/01/2025 for Selection of consultant for development of Comprehensive Net-Zero Transition Plan of the Bank & computation of Scope 3 emissions in Canara Bank

S.No	Page No.	Section / Annexure / Appendix	RFP Clause	Sub-Clause / Technical Specification	Bidder's Query	Banks Reply
1	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether ongoing projects, where work has commenced but is not yet completed, will be considered as eligible experience, subject to submission of a copy of the duly executed agreement.	The clause is self explanatory. Bidder to comply with RFP terms and conditions.
2	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether ongoing projects, where work has commenced but is not yet completed, will be considered as eligible experience, subject to submission of a copy of the duly executed agreement.	The clause is self explanatory. Bidder to comply with RFP terms and conditions.
3	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether experience from recurring assignments involving monthly delivery of services (such as financed emissions calculation or Net Zero advisory) will be considered.	The clause is self explanatory. Bidder to comply with RFP terms and conditions.
4	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	In the absence of completion/satisfactory performance certificates for such ongoing assignments, whether documentary evidence such as a copy of the agreement and/or relevant client email confirmations will be accepted as proof of work executed.	The clause is self explanatory. Bidder to comply with RFP terms and conditions.
5	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether experience of projects executed in association with another consulting firm will be considered, where we acted as the knowledge partner and was responsible for end-to-end delivery of the assignment, while the associate firm handled project management activities.	The bidder shall submit details of its own experience for the completed projects. Bidder to comply with RFP terms and conditions.
6	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether experience of projects executed in association with another consulting firm will be considered, where we acted as the knowledge partner and was responsible for end-to-end delivery of the assignment, while the associate firm handled project management activities.	The bidder shall submit details of its own experience for the completed projects. Bidder to comply with RFP terms and conditions.



7	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether experience of projects executed by an associated entity incorporated in the UAE under a different legal name, but having common Board of Directors and senior management with the bidder, will be considered for eligibility and technical evaluation.	The bidder shall submit details of its own experience for the completed projects. Bidder to comply with RFP terms and conditions.
8	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether experience of projects executed by an associated entity incorporated in the UAE under a different legal name, but having common Board of Directors and senior management with the bidder, will be considered for eligibility and technical evaluation.	The bidder shall submit details of its own experience for the completed projects. Bidder to comply with RFP terms and conditions.
9	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	In view of the evolving nature of Net Zero and financed emissions frameworks and limited regulatory prescriptions, the Bank will consider similar and relevant experience in lieu of identical prior assignments for evaluation of eligibility and proposed execution methodology.	The clause is self explanatory. Bidder to comply with RFP terms and conditions.
10	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	In view of the evolving nature of Net Zero and financed emissions frameworks and limited regulatory prescriptions, the Bank will consider similar and relevant experience in lieu of identical prior assignments for evaluation of eligibility and proposed execution methodology.	The clause is self explanatory. Bidder to comply with RFP terms and conditions.
11	28	Section D : Bid Process	Earnest Money Deposit (EMD)/Bank Guarantee in lieu of EMD	The Bidder shall furnish Non interest earning Earnest Money Deposit (EMD) amount as mentioned in the GeM Bid Schedule by way of Demand Draft drawn on any Scheduled Commercial Bank in India in favor of Canara Bank, payable at Bengaluru.	Since the EMD amount was already transferred via NEFT to Canara Bank last time, do we need to send it again, or will that payment be considered valid?	The bidder needs to submit fresh EMD for participating in the bid process.
12	64	Annexure 2 : Pre Qualification Criteria	Clause 1	The bidder should submit signed Pre-Contract integrity pact on Non-Judicial Stamp Paper of Rs.500/- or more (as per respective state Stamp Act whichever is higher) as per Appendix-F.	Should we upload the pre-integrity pact to the portal as specified in the bid document, or submit it in the same manner (Physically) as we did previously?	Bidder need to submit the soft copy of the Pre-Contract integrity pact in the GeM portal and submit the same (physical copy) to the Bank.



13	73	Annexure 7	List of Major Customers of the Bidder in Last 3 Years and References	List of Major Customers of the Bidder in Last 3 Years and References	We would like to humbly submit that parent entities together with their subsidiaries possess a wealth of experience and expertise that can be invaluable for the successful execution of complex projects. Further, parent entities and subsidiaries often have access to a broader pool of resources, including specialized personnel. By leveraging these credentials and resources, Bidders can enhance their capacity to deliver the project efficiently and effectively and can demonstrate their ability to meet the technical and operational requirements of the tender. We humbly request you to allow that Bidders to leverage the credentials of their parent entities or subsidiaries.	The bidder shall submit details of its own experience for the completed projects. Bidder to comply with RFP terms and conditions.
14	83	Annexure 10	Technical Evaluation Criteria	Technical Evaluation Criteria	Given that technical scores and commercials of all bidders are public, we humbly request that the technical evaluation criteria be revised to enhance fairness, confidentiality and objectivity of the evaluation process. We request the Bank to consider the same.	Bidder to comply with RFP terms and conditions.
15	33	SECTION E - SELECTION OF BIDDER	3.5 Techno Commercial Evaluation Process Clause 3.5.8	The Criteria for Technical Evaluation and Commercial Evaluation will have weightage of 70:30 respectively.	Given the highly technical nature of the assignment, we recommend that the Bank increase the technical proposal weightage from 70% to 80% and decrease the financial proposal weightage from 30% to 20% under the Combined Quality cum Cost Based System (CQCBS).	Bidder to comply with RFP terms and conditions.



16	Section C - Deliverable and Service level Agreements	Clause 2: Payment Terms	20% of the Project Cost on completion of phase I.	Since Data Collection is marked as Phase I, our understanding is that the Bank expects data collection across all business units to occur during the initial phase, with data validation and gap assessments to follow in later stages. Please confirm.	For development of framework, Bank expects majority of the data to be collected during initial phase which shall comprise of data collection requirement across business units, borrower segmentation for financed emission, data validation & gap analysis on data collated, establishment of emission baselines and conduct of Materiality Assessment for Scope 3 categories (upstream and downstream) in alignment with GHG Protocol expectations
17	Annexure-9 Scope of Work	Development of Net Zero Transition Plan	4. Emissions Roadmap (Scope 1, 2, 3 including financed emission): Design sector-wise and segment-wise marginal abatement cost curves (MACC) to identify the most economically viable decarbonization measures and develop a detailed road map for reduction of Scope 1, Scope 2 and Scope 3 emissions. Develop scope 3 financed emission trajectories using PCAF and SBTi-finance methodologies with scenario adjusted forecasts.	We understand that the Bank intends to align its targets with SBTi methodologies and guidance without seeking official validation at this time. Please confirm	Bank intends to align the targets with SBTi methodologies and guidance without seeking official validation.
18	Annexure-9 Scope of Work	S No 1: Development of Net Zero Transition Plan	Objective: Design a comprehensive target-based Net Zero Transition Plan, aimed at achieving Net Zero GHG emissions. The plan shall define clear short-term (interim), medium-term and final targets, and includes provisions for carbon offsetting. This plan shall be in alignment with global best practices (SBTi, NZBA, IPCC, NGFS) and national regulatory expectations (NDC, RBI, SEBI). The plan must adopt a phased approach, beginning with the Bank's domestic operations and major credit portfolios.	We understand that the Bank intends to limit the Net Zero Transition Plan to domestic operations of the Bank. Please confirm	It is expected from successful bidder to initially execute the defined scope of work for domestic operations and cover international operations at 4 locations, i.e London, New York, Dubai and GIFT City (assessment for these 4 locations will be done virtually) during the later stage of the project.



19	78	Annexure-9 Scope of Work	S No 2: Computation of Scope 3 emission in alignment with GHG Protocol & global best practices	2. Develop a financed emissions accounting framework aligned with global standards, covering absolute (tCO ₂ e) and intensity-based metrics (e.g., tCO ₂ e/INR crore exposure etc). Calculate financed emissions using borrower-level emission data. Apply attribution factor best methodology to apportion emissions based on the Bank's share of financing in the borrower's capital structure. Implement global data quality scoring system (viz., PCAF -DQ1 to DQ5) across asset classes and disclose confidence levels in all calculations.	Our understanding is that the Bank is comfortable with a low PCAF data quality score during the first year of financed emissions calculations (with improvement in data quality scores in future periods) given the data availability challenges expected in this initial phase. Please confirm.	Bank will take the call in consultation with successful bidder regarding the same.
20	77	Annexure-9 Scope of Work	S No 2: Computation of Scope 3 emission in alignment with GHG Protocol & global best practices	8. Provide a Financed Emissions Summary Report, including methodology, limitations, trends, asset-class exposure, sectoral emissions, and reduction levers.	Our understanding is that the bank is NOT pursuing support for third-party assurance / verification of Scope 3 and financed emissions as part of this project. Please confirm	Bank is not seeking any third party assurance/verification of Scope 3 emissions including financed emissions as part of this project.
21	79	Annexure-9 Scope of Work	S No 3 Formulation of Business Requirement Document on Climate Management Solution	Prepare a comprehensive Business Requirement Document (BRD) for an enterprise-level Climate Risk Management Solution covering aspects, but not limited to:	Our understanding is that the current assignment includes only preparing the BRD. It does not include support during software selection or implementation. Please confirm	The assignment includes only BRD preparation
22	79	Annexure-9 Scope of Work	S No 3 Formulation of Business Requirement Document on Climate Management Solution	Prepare a comprehensive Business Requirement Document (BRD) for an enterprise-level Climate Risk Management Solution covering aspects, but not limited to:	Our understanding that the vendor selected for this tender and the subsequent development of the BRD will not be disqualified from participating in any future RFPs based on that BRD. Please confirm.	Bank will not comment on Pre qualification criteria of future RFP.





23	49	Section G - General Conditions	13. Intellectual Property Rights	<p>13.1. VENDOR/ SERVICE PROVIDER warrants that the inputs provided shall not infringe upon any third-party intellectual property rights, including copyrights, patents and other intellectual property rights of any nature whatsoever. VENDOR/ SERVICE PROVIDER warrants that the deliverables shall not infringe upon any third-party intellectual property rights, including copyrights, patents and other intellectual property rights of any nature whatsoever. VENDOR/ SERVICE PROVIDER shall ensure that the Solution supplied to the BANK shall not infringe the third-party intellectual property rights, if any. VENDOR/ SERVICE PROVIDER shall ensure that third party rights are not infringing even in case of equipment /software supplied on behalf of consortium as VENDOR/ SERVICE PROVIDER.</p>	<p>Our understanding that the consultant is expected to rely solely on publicly available emission factor databases such as Open CEDA as the the Bank may not provide access to or procure licenses for proprietary sources, such as EXIOBASE or similar databases. Please confirm</p>	<p>Bank will not be responsible for providing access/ procuring licenses from databases. It is expected from successful bidder to rely on credible public databases for emission factors.</p>
24	43	Annexure-16 Section G - General Conditions	Due Diligence Report	<p>Due Diligence Report</p>	<p>Our understanding is that only the successful bidder is required to submit a due diligence report, focusing on financials. Please confirm. Additionally, please let us know if a CA or Auditor can undertake this due diligence report.</p>	<p>Bidder to submit the Annexure 16 (Due diligence report) on their company letter head with suitable reply in the format prescribed in the RFP</p>
25	66	Annexure 2 - Pre-qualification criteria	Criteria:10	<p>The bidder should have experience in development of Comprehensive Net-Zero Transition Plan/Computation of Scope 3 emissions including financed emissions in at least one Schedule Commercial Bank/NBFCs/FIs in India/International Banks in past 3 years as on the date of submission of Bid.</p>	<p>Given that net-zero planning is only recently being rolled out in India, may we please relax the requirement for executing similar projects with Financial Institutions across the world?</p>	<p>Bidder to comply with RFP terms and conditions.</p>
26	33	4. Bidders Presentation /Site Visits / Product Demonstration/POC	4.2	<p>The Bank at its discretion call for providing of Proof of Concept (PoC) of proposed solution at the location which is identified by the Bank. Hence, Bidder is required to arrange the required software in prior and need to submit the pre-requisites document in order to complete the POC within 10 Days.</p>	<p>What are the documents that are required to be submitted by the vendor as part of the Pre-requisite documents for POC and tool.</p>	<p>Not Applicable, Bidder to refer RFP terms and conditions</p>

27	102-108	Appendix-F	Pre-contract Integrity Pact	Submission of Integrity Pact	Kindly clarify whether submission of the Integrity Pact executed for previous Canara Bank tender (in the prescribed format and duly signed) would be acceptable for this RFP, or whether the Bank requires a fresh Integrity Pact to be executed specifically for RFP No. GEM/2026/B/7119570 dated 16-01-2026.	Bidder to submit fresh Pre-contract Integrity Pact executed specifically for RFP No. GEM/2026/B/7119570 dated 16-01-2026
28	81-82	Annexure -9	Scope of Work	Section 4 - Capacity Building & Change Management	The Scope requires training workshops, bilingual material, specialized programmes for top management etc; however, no minimum or maximum numbers are specified.	Bank will take the call in consultation with successful bidder regarding the no. of training sessions to be conducted.
29	81-82	Annexure -9	Scope of Work	Section 4 - Capacity Building & Change Management	Kindly clarify whether the Bank will define a baseline number of workshops, participants, and training days to be covered under the contract, beyond which additional effort will be addressed through mutually agreed change requests.	Bank will take the call in consultation with successful bidder regarding baseline no. of training sessions to be conducted. Further, training shall be conducted for all levels of Bank management and needs to be delivered in hybrid mode.
30	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether projects that are completed prior to 3 years and up to 8 years can be considered and provided as a credential for scoring full marks in this criteria	Bidder to comply with RFP terms and conditions.
31	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	Whether projects that are completed prior to 3 years and up to 8 years can be considered and provided as a credential for scoring full marks in this criteria	Bidder to comply with RFP terms and conditions.
32	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	In lieu of completion letter /Mail from the client whether following documents can be considered: A. Payment Proof and invoice reference B. CA Certificate certifying completion of the project / assignment	Bidder is required to comply with the Technical evaluation criteria as specified in the RFP
33	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	In lieu of completion letter /Mail from the client whether following documents can be considered: A. Payment Proof and invoice reference B. CA Certificate certifying completion of the project / assignment	Bidder is required to comply with the Technical evaluation criteria as specified in the RFP



34	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	For current ongoing projects, whether only work orders can be considered as a proof for execution of the assignments?	Bidder is required to comply with the Technical evaluation criteria as specified in the RFP
35	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	For current ongoing projects, whether only work orders can be considered as a proof for execution of the assignments?	Bidder is required to comply with the Technical evaluation criteria as specified in the RFP
36	83	Annexure-10 - Technical Evaluation Criteria	Clause 1	"Development of Net-Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	For situations wherein similar nature of assignments as provided in the scope of work, are executed for clients other than financial institutions, whether the same can be produced (Work order and Completion letter / mails or payment proof) for scoring full marks in this criteria?	The clause is self explanatory. Bidder to comply with RFP terms and conditions.
37	83	Annexure-10 - Technical Evaluation Criteria	Clause 2	"Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank/NBFCs/FIs in India/International Banks as on the date of submission of Bid."	For situations wherein similar nature of assignments as provided in the scope of work, are executed for clients other than financial institutions, whether the same can be produced (Work order and Completion letter / mails or payment proof) for scoring full marks in this criteria?	The clause is self explanatory. Bidder to comply with RFP terms and conditions.
38	-	Bid Document / Contract Period		Duration of Contract	whether it is extensible considering that the: (a) Net Zero Roadmap is to be developed and (b) Third party involvement will be present.	Bidder to comply with RFP terms and conditions.
39	83	Annexure -10 / Technical Evaluation Criteria	Clause 1	Development of Net- Zero Transition Plan assignments completed in past 3 years for Schedule Commercial Bank / NBFCs / FIs in India/International Banks as on the date of submission of Bid.	Request to consider 'ongoing assignments' for Udyam certified MSMEs.	Bidder is required to comply with the Technical evaluation criteria as specified in the RFP
40	83	Annexure -10 / Technical Evaluation Criteria	Clause 2	Computation of Scope 3 emissions including financed emissions assignments completed in past 3 years for Schedule Commercial Bank / NBFCs / FIs in India/ International Banks as on the date of submission of Bid.	Request to consider 'ongoing assignments' for Udyam certified MSMEs.	Bidder is required to comply with the Technical evaluation criteria as specified in the RFP
41	83	Annexure -10 / Technical Evaluation Criteria	Clause 3	The firm should have a pool of professionals with Minimum experience of 1 year or more in development of Comprehensive Net- Zero Transition Plan / Computation of Scope 3 Emissions including financed emissions.	Request to consider 'ongoing assignments' for Udyam certified MSMEs.	Bidder is required to comply with the Technical evaluation criteria as specified in the RFP



42	77	Annexure 9 / Scope of Work	Clause 1	Development of Net Zero Transition Plan	1. Kindly confirm whether the Bank has an established GHG baseline year, and whether the same has been third-party assured.	It is expected from successful bidder to establish a baseline year for financed emissions accounting and create year-on-year trend analysis dashboards by business vertical and sector as mentioned in the detailed scope of work.
43	77	Annexure 9 / Scope of Work	Clause 1	Development of Net Zero Transition Plan	2. Please clarify the Scope 3 emission categories currently covered by the Bank, including purchased goods and services.	The details shall be shared with the successful bidder
44	77	Annexure 9 / Scope of Work	Clause 1	Development of Net Zero Transition Plan	3. Pls. confirm the availability of borrower-level and portfolio data for financed emissions. Kindly also confirm whether sectoral averages or default value (US EEIO, DEFRA, IPCC etc) may be used where primary data is unavailable.	Bank will provide borrower-level exposure data including sector, loan amount and tenure. Details required over and above this will be discussed with the successful bidder
45	77	Annexure 9 / Scope of Work	Clause 1	Development of Net Zero Transition Plan	4. Please clarify the target years for near-term and Net Zero, and whether targets are to be proposed by the consultant and validated by the Bank or aligned with any existing Board-approved or internal targets. Kindly also indicate any preferred methodologies or scenarios (SBTi, NGFS, IPCC) to be followed.	Bank will take the call in consultation with successful bidder regarding the target years.
46	77	Annexure 9 / Scope of Work	Clause 1	Development of Net Zero Transition Plan	5. Given the relatively lower Scope 1 and Scope 2 emissions in banking operations, kindly confirm whether the Net Zero Transition Plan is expected to explicitly include Scope 3 emissions, including financed emissions.	Bidder to refer Scope of Work.
47	78	Annexure 9 / Scope of Work	Clause 2	Computation & Estimation of Bank's Financed Emissions: 1. Identify all relevant financial asset classes under Category 15 (Investments) as per PCAF standards, including business loans, mortgages, project finance, vehicle finance, and listed/unlisted equity exposures etc.	Kindly confirm what kind of business loan (or sectors) you are considering. Are you prioritizing only hard-to-abate sectors?	Bank will take a call in consultation with successful bidder.



48	79	Annexure 9 / Scope of Work	Clause 3	Formulation of Business Requirement Document on Climate Risk Management Solution	Our understanding is that our role will be restricted to development of SRS and deployment of 'Climate Risk Solution' and not development of any software.	It is expected from successful bidder to frame BRD in such a manner that there is clarity to integrate the modules mentioned in RFP to the proposed software solution as a forward looking approach. Development of software is not expected from consultant.
49	81	Annexure 9 / Scope of Work	clause 4:Capacity Building & Change Management Point 4.5	Conduct multiple training workshops for Canara Bank, CP & VM Vertical, T 5 Wing, HO covering Net Zero Transition Planning	Pls. clarify the approx. number of training programs that is to be conducted, or intended to be conducted	Bank will take the call in consultation with successful bidder regarding the no. of training sessions to be conducted.
50	81	Annexure 9 / Scope of Work	clause 4:Capacity Building & Change Management Point 4.6	Specialized training programme shall be designed for top management	Kindly specify the approx. number of training programs and modality of training programs.	Bank will take the call in consultation with successful bidder regarding the no. of training sessions to be conducted. Further, training shall be conducted for all levels of Bank management and needs to be



51	65	Annexure 2 : Pre Qualification Criteria		The bidder should have experience in providing Environmental, Social and Governance (ESG) consultancy services for minimum 5 years in India in which bidder should have experience in development of Comprehensive Net-Zero Transition Plan/Computation of Scope 3 emissions in at least one Schedule Commercial Bank/NBFCs/FIs in India during last 3 years as on the date of submission of Bid.	According to Policy Circular No. 11(2)(1)/2016-MA dated March 10, 2016, issued by the Ministry of MSME, and F.2017/2014-PPD (PI) dated September 20, 2016, issued by the Department of Expenditure, Central Ministries, Departments, and Central Public Sector Undertakings (CPSUs) are permitted to relax prior turnover and prior experience requirements for Micro and Small Enterprises (MSEs) in public procurement, provided they meet the required quality and technical specifications. The current RFP also indicates a purchase preference for MSMEs. Please confirm that eligibility criteria of experience in providing ESG consultancy can be relaxed to 3 years for MSMEs/Start ups.	Bidder to comply with RFP terms and conditions.
52	83	Technical Evaluation Criteria	Scoring methodology	Number of Years	This scoring methodology especially harms SMEs/Start ups which tend to have fewer years of experience. We request that this requirement is removed for SMEs or made less stringent with full marks for SMEs with experience >3 years.	Bidder to comply with RFP terms and conditions.
53	33	QCBS	Weightage criteria	The Criteria for Technical Evaluation and Commercial Evaluation will have weightage of 70:30 respectively.	Given the scope of work, top-level technical capabilities are essential for successful task delivery. Therefore, we propose increasing the technical proposal weightage from 70% to 80% and decreasing the financial proposal weightage from 30% to 20% under the Combined Quality cum Cost Based System (CQCCBS) in an 80/20 split.	Bidder to comply with RFP terms and conditions.
54	19	Section C - Deliverable and Service level Agreements	Payment Terms	20% of the Project Cost on completion of phase 1.	Data collection and validation will continue in later phases, particularly as framework development and other key activities happen in those periods. Given that these tasks are also listed as requirements for Phase 1, could you clarify how the Bank expects data completeness and validation to be managed in this initial phase?	Bidder to comply with RFP terms and conditions.

Date 22-01-2026
Place Banagalore

Deputy General Manager


